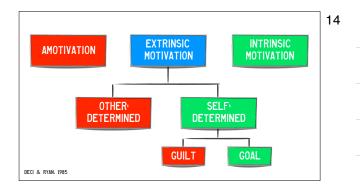
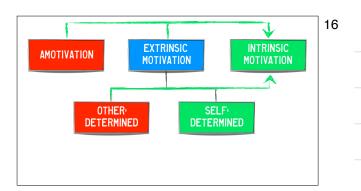


12 "THE MOTIVATION"

## MOTIVATION GENERAL DRIVE TO CHANGE OR ACT IN A PARTICULAR WAY. DIFFERENT KINDS







TO KNOW:

LEARNING FOR ITS OWN SAKE

TO ACCOMPLISH:

MEETING OPTIMAL CHALLENGES

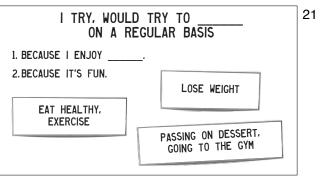
TO EXPERIENCE STIMULATION:

FUN AND PLEASURE



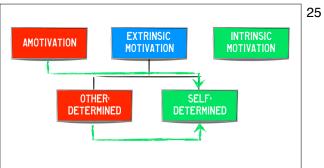












**3 INNATE NEEDS** 

AUTONOMY

TO BE THE ORIGIN OF OUR OWN ACTIONS SELF-DETERMINED

COMPETENCE:

DEMONSTRATE AND EXERT CONTROL OVER OUR ENVIRONMENT

RELATEDNESS:

NEED TO BE IN CARING RELATIONSHIPS PLACE IN SOCIAL ORDER

CHALLENGING, YET ATTAINABLE 27





## ENJOYABLE & AUTONOMOUS







29

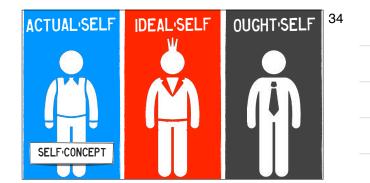


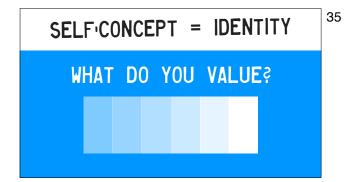
## "THE TRIGGER"



32

WHY ARE SOME DISCREPANCIES "TRIGGERS." AND OTHERS ARE NOT?





WE ARE MOTIVATED TO REACH A CONDITION WHERE OUR SELF-CONCEPT MATCHES OUR PERSONALLY RELEVANT SELF-GUIDES

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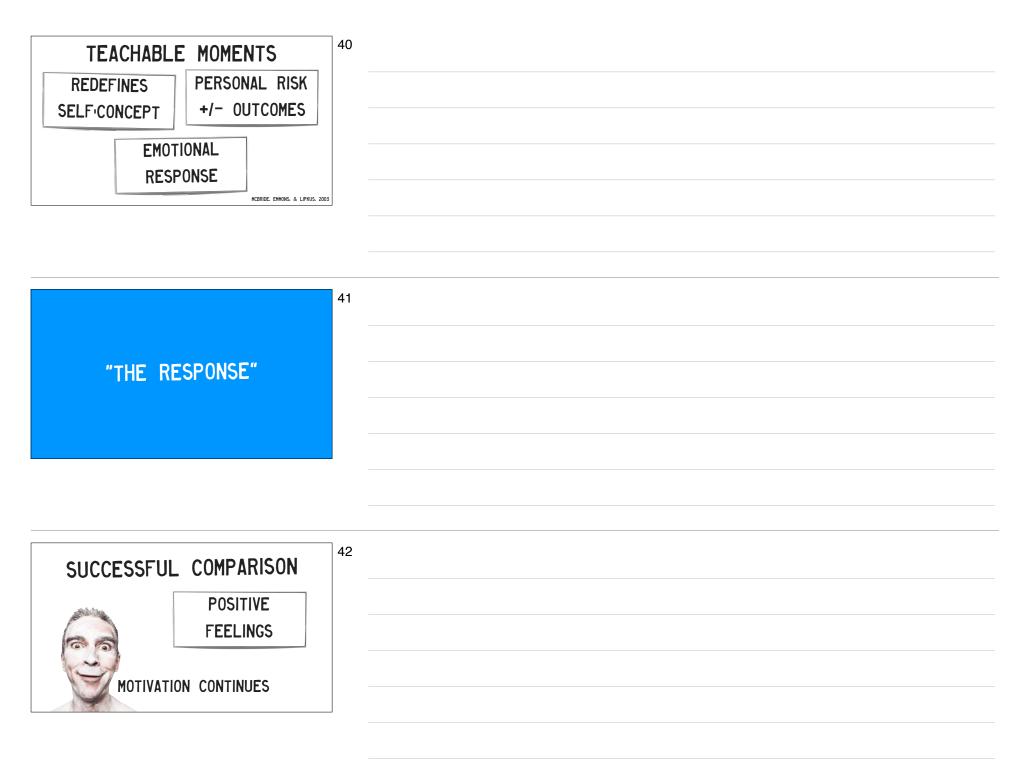
## **SELF**'PRESERVATION

ATTEMPT TO SUSTAIN AND RESTORE THE PERCEIVED INTEGRITY AND VIEW OF SELF

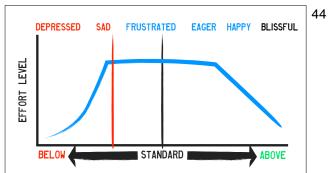
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BEHAVIOR CANNOT BE UNDERSTOOD WITHOUT CONSIDERATION TO A STANDARD 38

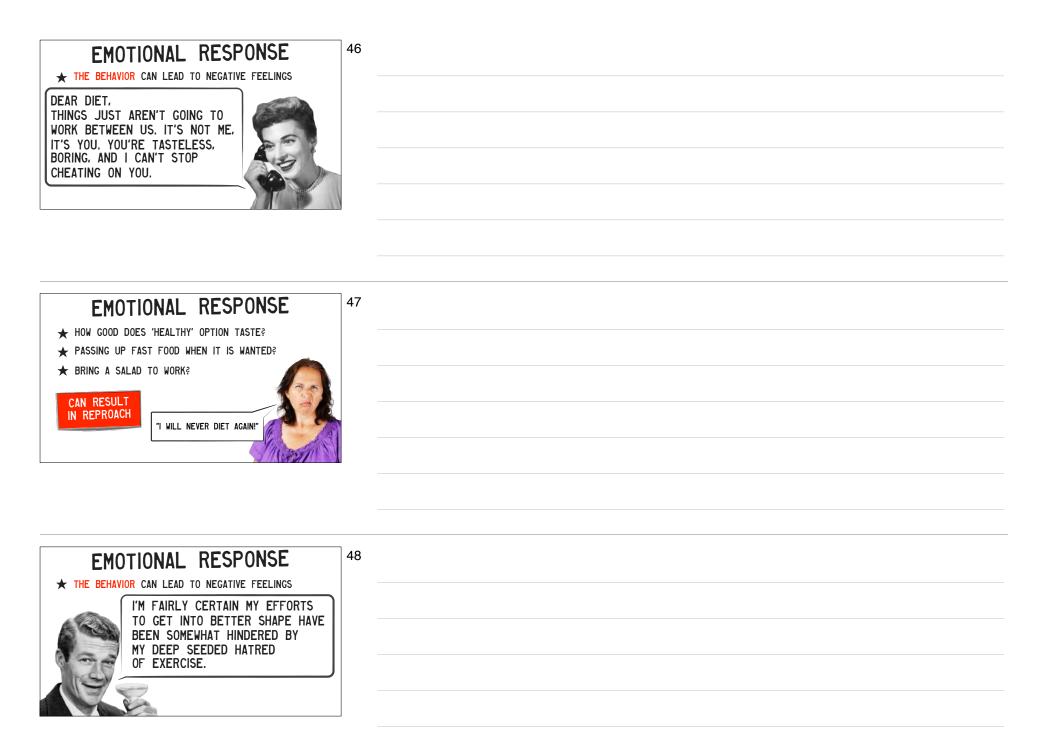


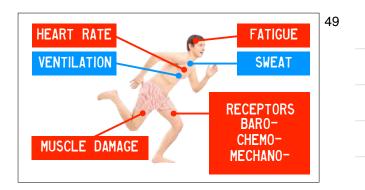












SUBJECTIVE EXERCISE EXPERIENCE

FATIGUE	DISTRESS
EXHAUSTED	CRUMMY
FATIGUED	AWFUL
TIRED	MISERABLE
DRAINED	DISCOURAGED
	EXHAUSTED FATIGUED TIRED

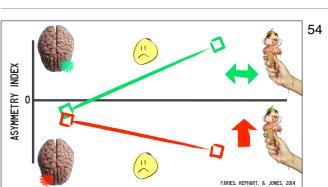


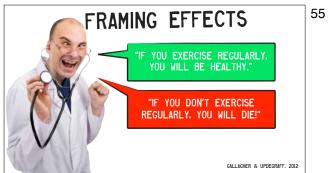
51



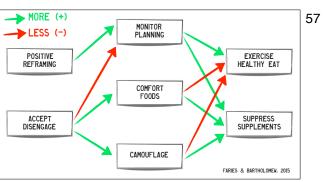








BEHAVIOR IS COPING?



WE ARE MOTIVATED TO REACH A CONDITION WHERE OUR SELF'CONCEPT MATCHES OUR PERSONALLY RELEVANT SELF'GUIDES

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SELF-CONCEPT STANDARDS

STANDARDS

GOALS

HUMAN BEHAVIOR IS ORGANIZED AROUND GOALS

