# Meeting 2 Agenda



Teaching • Research • Extension • Service

\_ Texas A&M System

AGRILIFE ADVANCED LEADERSHIP PROGRAM

Leadership Cornerstones
November 9-11, 2010

Weslaco, Texas

## **locations**

competencies

outcomes

agenda

module

Texas AgriLife Research and Extension Center 2415 East US Highway 83 Weslaco, TX 78596

Holiday Inn Express 421 S. International Boulevard Weslaco, TX 78596

Rio Queen Citrus, Inc. 4012 E. Goodwin Road Mission, TX 78574

locations

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AgriLife Topic:

Core:

- AgriLife Research and AgriLife Extension Service
- Strategies for Professional Communication
   What strategies can Luse while communication
  - What strategies can I use while communicating with others that will produce results?
- Establishing Vision, Ethics, and Integrity
  - How do I view opportunities and obstacles from multiple perspectives and implement a course of action through character?

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## AgriLife Topic:

### AgriLife Research and AgriLife Extension Service Participant outcomes:

 gain an understanding of the role of AgriLife Research and AgriLife Extension Service in the southern region of Texas.

# Actions Speak Louder Than Words:Understanding Nonverbal Communication

Participant outcomes:

- gain knowledge of how to make a positive impression on others and persuade others to adopt your viewpoints
- become aware of techniques used to communicate ideas more powerfully during presentations
- develop the ability to recognize cultural nonverbal diversity and global customs
- begin to use nonverbal communication to become more assertive and less aggressive
- learn to read others and detect the "microexpressions" of deception

### Creating a Vision

Participant outcomes:

- begin to apply lessons learned in the past to situations in the future
- recognize pathways or obstacles that enable visions for the future
- demonstrate the ability to conceptualize ideas
- understand the importance of evaluating input and perspectives from all sources to create visions
- identify the benefits derived from experiencing success and failure
- learn how to make change happen through leadership

#### Character-Driven Success

Participant outcomes:

- examine historical heroes who have exemplified character-driven principles
- learn how to positively change their working environment by creating a culture of character
- be able to distinguish between character-driven success and achievement-based success
- gain the knowledge to define, illustrate, and describe the benefits of strong character
- identify the impact and real-life consequences of words, actions, and attitudes

#### Core:

	Tuesday	November 9, 2010
	3:00 pm	Welcome  Main Lobby Texas AgriLife Research and Extension Center 2415 East US Highway 83 Weslaco, TX 78596
locations competencies outcomes agenda module	3:30 pm	AgriLife Research Dr. Michael Gould Center Director: Texas AgriLife Research and Extension Center Weslaco, TX jmgould@ag.tamu.edu 956-968-5585 Presentation & Tour of Facilities
	5:00 pm to 6:00 pm	Texas AgriLife Research Advocacy Presentation Dr. Dirk Hays Dr. Daniel Leskovar Dr. Bhimanagouda Patil Dr. Heather Wilkinson  Holiday Inn Express Piper Room
	6:30 pm	Departure for Dinner/Entertainment
	7:00 pm to 9:00 pm	Dinner & Entertainment  Pins and Cues Bowling Center 514 Plaza Los Encinos Weslaco, TX 78596

# Wednesday November 10, 2010

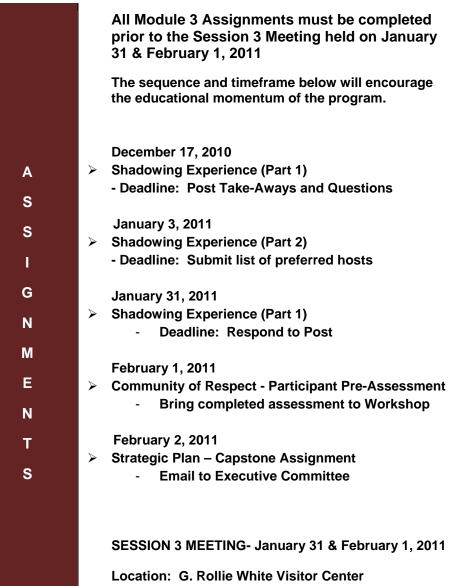
## Holiday Inn Express – Piper Room

8:00 am	Actions Speak Louder Than Words:		
	Understanding Nonverbal Communication		
Break	Jan Hargrave		
	Jan Hargrave & Associates		
10:00 am	P.O. Box 460065		
	Houston, TX 77056-8065 jan@janhargrave.com		
12:00 noon	www.janhargrave.com		
12:00 110011	713-622-9400		
12:00 pm	Lumah		
	<b>Lunch</b> Blue Onion		
to	423S International Blvd. (adjacent to hotel)		
12:45 pm	Weslaco, TX		
	Character-Driven Success		
1:00pm	Dr. Beverly Chiodo		
	Professor, Department of Management		
	Texas State University		
	3020 Lime Kiln Road San Marcos, TX 78666		
	beverlychiodo@txstate.edu		
Break	www.speakingofcharacter.com 512-353-0703		
0.00	312 333 0703		
2:30 pm	<ul> <li>What Makes Great People</li> </ul>		
	<ul> <li>What Makes Companies and People Successful</li> </ul>		
	<ul> <li>Praising Character – Why</li> </ul>		
	<ul><li>Key Ingredients</li><li>Character Certificates of Recognition</li></ul>		
	<ul> <li>Introducing Character Qualities</li> </ul>		
4:30 p.m.	<ul> <li>Balancing Recognition of Achievement and</li> </ul>		
	Character - Summary, Q&A		
4:30 pm	Module 2 Review		
4.30 pm	Module 3 Assignment		
	Information and descriptions		
4:45 pm	Day Two Debriefing		
	Dinner on Your Own		

Thursday	November 11, 2010			
	Holiday Inn Express – Piper Room			
	Creating a Vision			
8:00 am	<b>Dr. Jorge Vanegas</b> Dean of the College of Architecture			
То	Sandy and Bryan Mitchell Master Builder Endowed Chair Director of the Center of Housing and Urban			
11:30 am	Development Texas A&M University 3137 TAMU College Station, TX 77843			
	jvanegas@arch.tamu.edu 979-845-5577			
	Box Lunch			
11:30 am	Catered			
	<b>Dr. Ruben Saldana</b> District Extension Administrator – District 12			
То	Texas AgriLife Extension Service			
12:15 pm	2401 East US Highway 83 Weslaco, TX 78596			
	rjsaldana@ag.tamu.edu			
	956-968-5581			
	Departure for			
12:15 pm	Rio Queen Citrus, Inc. 4012 E. Goodwin Road			
	Mission, TX 78574			
	<b>T</b>			
1:00 pm	Tour Rio Queen Citrus, Inc.			
2:15 pm	Day Three Debriefing			
2:45 pm	Depart for Airports/Home			

locations competencies outcomes agenda

#### module 3



7707 Raymond Stotzer Parkway College Station, TX 77840

